

平成25年3月期 決算説明会資料（データ編）

MACNICA

2013年4月25日

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本資料に関するお問い合わせは経営戦略部(045-470-9851)までお願いいたします。

1. 2013年3月期 実績について

1-(1) 2013年3月期 連結実績要約

(単位:百万円)

| | 2012年3月期 | | | | | | 2013年3月期 | | | | | | 2013年3月期 | | |
|-------|----------|--------|--------|---------|--------|--------|----------|--------|--------|---------|--------|--------|----------|---------|--------|
| | 中間 | | 通期 | | 中間 | | 通期 | | 予想比 | 1/28予想 | 構成比 | | | | |
| | 構成比 | 増減率 | 構成比 | 増減率 | 構成比 | 増減率 | 構成比 | 増減率 | | | | | | | |
| 売上高 | 97,229 | 100.0% | 4.0% | 188,893 | 100.0% | 0.2% | 101,014 | 100.0% | 3.9% | 196,452 | 100.0% | 4.0% | 0.7% | 195,000 | 100.0% |
| 売上総利益 | 14,507 | 14.9% | 8.8% | 28,091 | 14.9% | 3.0% | 14,050 | 13.9% | -3.2% | 28,137 | 14.3% | 0.2% | 1.6% | 27,700 | 14.2% |
| 販管費 | 10,643 | 10.9% | 2.8% | 21,204 | 11.2% | 1.4% | 10,830 | 10.7% | 1.8% | 22,390 | 11.4% | 5.6% | 3.0% | 21,730 | 11.1% |
| 営業利益 | 3,864 | 4.0% | 29.6% | 6,887 | 3.6% | 8.3% | 3,220 | 3.2% | -16.7% | 5,747 | 2.9% | -16.6% | -3.7% | 5,970 | 3.1% |
| 経常利益 | 3,252 | 3.3% | 3.0% | 6,638 | 3.5% | 3.8% | 3,278 | 3.2% | 0.8% | 5,689 | 2.9% | -14.3% | 7.3% | 5,300 | 2.7% |
| 当期利益 | 1,566 | 1.6% | -27.0% | 3,337 | 1.8% | -25.4% | 2,116 | 2.1% | 35.1% | 3,348 | 1.7% | 0.3% | -0.6% | 3,370 | 1.7% |
| 総資産 | 109,833 | - | 6.3% | 110,979 | - | 7.4% | 109,559 | - | -1.3% | 115,315 | - | 3.9% | - | - | - |
| 純資産 | 59,878 | - | 0.3% | 62,724 | - | 5.0% | 63,802 | - | 1.7% | 67,186 | - | 7.1% | - | - | - |
| EPS | 88円49銭 | - | - | 188円53銭 | - | - | 119円53銭 | - | - | 189円15銭 | - | - | - | 190円36銭 | - |
| DPS | 20円00銭 | - | - | 40円00銭 | - | - | 20円00銭 | - | - | 40円00銭 | - | - | - | 40円00銭 | - |

(注) 1. 総資産・純資産は対前期末比であります。
2. 一株あたり利益(EPS)は期中平均株数で算出しております。

2013年3月期 四半期毎推移

(単位:百万円)

| | 1Q | | 2Q | | 3Q | | 4Q | | | | | |
|-------|--------|--------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 構成比 | 増減率 | 構成比 | 増減率 | 構成比 | 増減率 | 構成比 | 増減率 | | | | |
| 売上高 | 50,375 | 100.0% | 6.7% | 50,639 | 100.0% | 1.2% | 48,058 | 100.0% | 4.6% | 47,380 | 100.0% | 3.7% |
| 売上総利益 | 7,078 | 14.1% | 1.0% | 6,972 | 13.8% | -7.0% | 6,952 | 14.5% | 1.8% | 7,135 | 15.1% | 5.6% |
| 販管費 | 5,418 | 10.8% | 2.9% | 5,412 | 10.7% | 0.6% | 5,481 | 11.4% | 4.1% | 6,079 | 12.8% | 14.7% |
| 営業利益 | 1,659 | 3.3% | -5.0% | 1,561 | 3.1% | -26.3% | 1,471 | 3.1% | -5.9% | 1,056 | 2.2% | -27.6% |
| 経常利益 | 1,680 | 3.3% | 11.6% | 1,598 | 3.2% | -8.5% | 732 | 1.5% | -66.4% | 1,679 | 3.5% | 38.8% |
| 当期利益 | 1,148 | 2.3% | 30.0% | 968 | 1.9% | 41.7% | 539 | 1.1% | -51.4% | 693 | 1.5% | 4.5% |

2012年3月期 四半期毎推移

(単位:百万円)

| | 1Q | | 2Q | | 3Q | | 4Q | |
|-------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 構成比 | 構成比 | 構成比 | 構成比 | 構成比 | 構成比 | 構成比 | |
| 売上高 | 47,202 | 100.0% | 50,027 | 100.0% | 45,966 | 100.0% | 45,698 | 100.0% |
| 売上総利益 | 7,010 | 14.9% | 7,497 | 15.0% | 6,827 | 14.9% | 6,757 | 14.8% |
| 販管費 | 5,263 | 11.1% | 5,380 | 10.8% | 5,263 | 11.4% | 5,298 | 11.6% |
| 営業利益 | 1,747 | 3.7% | 2,117 | 4.2% | 1,564 | 3.4% | 1,459 | 3.2% |
| 経常利益 | 1,506 | 3.2% | 1,746 | 3.5% | 2,176 | 4.7% | 1,210 | 2.6% |
| 当期利益 | 883 | 1.9% | 683 | 1.4% | 1,108 | 2.4% | 663 | 1.5% |

1-(2) 2013/3 連結損益

(単位:百万円)

| | 2012年3月期 | | | 2013年3月期 | | | | | | | | | | |
|---------------|----------|--------|--------|----------|--------|--------|--------|--------|--------|--------|--------|---------|--------|---------|
| | 金額 | 構成比 | 増減率 | 1Q | | 2Q | | 3Q | | 4Q | | 通期 | | |
| | | | | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 | 増減率 |
| 売上高 | 188,893 | 100.0% | 0.2% | 50,375 | 100.0% | 50,639 | 100.0% | 48,058 | 100.0% | 47,380 | 100.0% | 196,452 | 100.0% | 4.0% |
| 集積回路 | 160,295 | 84.9% | -0.7% | 42,335 | 84.0% | 42,120 | 83.2% | 40,490 | 84.3% | 39,707 | 83.8% | 164,652 | 83.8% | 2.7% |
| 電子デバイス | 12,993 | 6.9% | 0.5% | 3,664 | 7.3% | 3,880 | 7.7% | 3,414 | 7.1% | 3,293 | 7.0% | 14,251 | 7.3% | 9.7% |
| その他 | 1,663 | 0.9% | 3.9% | 461 | 0.9% | 417 | 0.8% | 299 | 0.6% | 321 | 0.7% | 1,498 | 0.8% | -9.9% |
| ネットワーク関連商品 | 13,941 | 7.4% | 11.7% | 3,913 | 7.8% | 4,222 | 8.3% | 3,854 | 8.0% | 4,061 | 8.6% | 16,050 | 8.2% | 15.1% |
| 売上原価 | 160,801 | 85.1% | -0.2% | 43,296 | 85.9% | 43,667 | 86.2% | 41,106 | 85.5% | 40,245 | 84.9% | 168,314 | 85.7% | 4.7% |
| 売上総利益 | 28,091 | 14.9% | 3.0% | 7,078 | 14.1% | 6,972 | 13.8% | 6,952 | 14.5% | 7,135 | 15.1% | 28,137 | 14.3% | 0.2% |
| 販売費及び一般管理費 | 21,204 | 11.2% | 1.4% | 5,418 | 10.8% | 5,412 | 10.7% | 5,481 | 11.4% | 6,079 | 12.8% | 22,390 | 11.4% | 5.6% |
| 販売費 | 449 | 0.2% | 48.2% | 124 | 0.2% | 86 | 0.2% | 109 | 0.2% | 100 | 0.2% | 419 | 0.2% | -6.7% |
| 人件費 | 12,804 | 6.8% | 2.2% | 3,252 | 6.5% | 3,147 | 6.2% | 3,185 | 6.6% | 3,714 | 7.8% | 13,298 | 6.8% | 3.9% |
| 減価償却費 | 1,059 | 0.6% | 5.1% | 254 | 0.5% | 265 | 0.5% | 279 | 0.6% | 341 | 0.7% | 1,139 | 0.6% | 7.6% |
| 開発費 | 34 | 0.0% | -8.1% | 9 | 0.0% | 10 | 0.0% | 10 | 0.0% | 11 | 0.0% | 40 | 0.0% | 17.6% |
| その他 | 6,856 | 3.6% | -2.4% | 1,777 | 3.5% | 1,904 | 3.8% | 1,896 | 3.9% | 1,916 | 4.0% | 7,493 | 3.8% | 9.3% |
| 営業利益 | 6,887 | 3.6% | 8.3% | 1,659 | 3.3% | 1,561 | 3.1% | 1,471 | 3.1% | 1,056 | 2.2% | 5,747 | 2.9% | -16.6% |
| 営業外収益 | 280 | 0.1% | -44.4% | 101 | 0.2% | 118 | 0.2% | -71 | -0.1% | 103 | 0.2% | 251 | 0.1% | -10.4% |
| 受取利息 | 28 | 0.0% | 0.0% | 13 | 0.0% | 3 | 0.0% | 6 | 0.0% | 14 | 0.0% | 36 | 0.0% | 28.6% |
| 配当金 | 26 | 0.0% | 18.2% | 0 | 0.0% | 0 | 0.0% | 0 | 0.0% | 34 | 0.1% | 34 | 0.0% | 30.8% |
| 為替差益 | - | - | - | 57 | 0.1% | 60 | 0.1% | -117 | -0.2% | - | - | - | - | - |
| その他 | 225 | 0.1% | -48.9% | 30 | 0.1% | 54 | 0.1% | 39 | 0.1% | 57 | 0.1% | 180 | 0.1% | -20.0% |
| 営業外費用 | 529 | 0.3% | 12.8% | 80 | 0.2% | 80 | 0.2% | 666 | 1.4% | -517 | -1.1% | 309 | 0.2% | -41.6% |
| 支払利息 | 188 | 0.1% | -25.4% | 18 | 0.0% | 17 | 0.0% | 19 | 0.0% | 23 | 0.0% | 77 | 0.0% | -59.0% |
| 為替差損 | 95 | 0.1% | - | - | - | - | - | 592 | 1.2% | -583 | -1.2% | 9 | 0.0% | -90.5% |
| 債権譲渡損 | 174 | 0.1% | 55.4% | 47 | 0.1% | 45 | 0.1% | 38 | 0.1% | 36 | 0.1% | 166 | 0.1% | -4.6% |
| その他 | 71 | 0.0% | -32.4% | 14 | 0.0% | 16 | 0.0% | 16 | 0.0% | 8 | 0.0% | 54 | 0.0% | -23.9% |
| 経常利益 | 6,638 | 3.5% | 3.8% | 1,680 | 3.3% | 1,598 | 3.2% | 732 | 1.5% | 1,679 | 3.5% | 5,689 | 2.9% | -14.3% |
| 特別利益 | 54 | 0.0% | 42.1% | 176 | 0.3% | 561 | 1.1% | 2 | 0.0% | 307 | 0.6% | 1,046 | 0.5% | 1837.0% |
| 特別損失 | 467 | 0.2% | 213.4% | 42 | 0.1% | 326 | 0.6% | 96 | 0.2% | 877 | 1.9% | 1,341 | 0.7% | 187.2% |
| 税引前当期利益 | 6,225 | 3.3% | -0.9% | 1,814 | 3.6% | 1,833 | 3.6% | 638 | 1.3% | 1,108 | 2.3% | 5,393 | 2.7% | -13.4% |
| 法人税、住民税及び事業税 | 2,414 | 1.3% | 14.8% | 586 | 1.2% | 854 | 1.7% | 100 | 0.2% | 750 | 1.6% | 2,290 | 1.2% | -5.1% |
| 法人税等調整額 | 422 | 0.2% | - | 51 | 0.1% | 2 | 0.0% | -2 | 0.0% | -326 | -0.7% | -275 | -0.1% | - |
| 少数株主損益調整前当期利益 | 3,388 | 1.8% | -26.1% | 1,176 | 2.3% | 975 | 1.9% | 540 | 1.1% | 688 | 1.5% | 3,379 | 1.7% | -0.3% |
| 少数株主損益 | 51 | 0.0% | -51.9% | 28 | 0.1% | 7 | 0.0% | 1 | 0.0% | -6 | 0.0% | 30 | 0.0% | -41.2% |
| 当期利益 | 3,337 | 1.8% | -25.4% | 1,148 | 2.3% | 968 | 1.9% | 539 | 1.1% | 693 | 1.5% | 3,348 | 1.7% | 0.3% |

1-(3) 2013/3 連結貸借対照表

(単位:百万円)

| | 2012年3月期末 | | 2013年3月期末 | | 前期末比 |
|--------------|-----------|--------|-----------|--------|--------|
| | 金額 | 構成比 | 金額 | 構成比 | 増減額 |
| 資産合計 | 110,979 | 100.0% | 115,315 | 100.0% | 4,336 |
| 流動資産合計 | 96,953 | 87.4% | 101,083 | 87.7% | 4,130 |
| 現金及び預金 | 24,222 | 21.8% | 17,088 | 14.8% | -7,134 |
| 受取手形及び売掛金 | 37,148 | 33.5% | 37,904 | 32.9% | 756 |
| 商品 | 29,247 | 26.4% | 37,686 | 32.7% | 8,439 |
| その他 | 6,432 | 5.8% | 8,521 | 7.4% | 2,089 |
| 貸倒引当金 | -97 | -0.1% | -118 | -0.1% | -21 |
| 固定資産合計 | 14,025 | 12.6% | 14,232 | 12.3% | 207 |
| 有形固定資産 | 7,930 | 7.1% | 7,497 | 6.5% | -433 |
| 無形固定資産 | 2,506 | 2.3% | 2,175 | 1.9% | -331 |
| 投資等 | 3,588 | 3.2% | 4,559 | 4.0% | 971 |
| 負債合計 | 48,255 | 43.5% | 48,129 | 41.7% | -126 |
| 流動負債合計 | 36,298 | 32.7% | 37,565 | 32.6% | 1,267 |
| 支払手形及び買掛金 | 21,055 | 19.0% | 21,185 | 18.4% | 130 |
| 短期借入金 | 4,000 | 3.6% | 4,500 | 3.9% | 500 |
| 賞与引当金 | 1,279 | 1.2% | 1,181 | 1.0% | -98 |
| その他 | 9,962 | 9.0% | 10,698 | 9.3% | 736 |
| 固定負債合計 | 11,956 | 10.8% | 10,563 | 9.2% | -1,393 |
| 長期借入金 | 8,737 | 7.9% | 6,418 | 5.6% | -2,319 |
| 退職給付引当金 | 2,518 | 2.3% | 3,022 | 2.6% | 504 |
| その他 | 700 | 0.6% | 1,123 | 1.0% | 423 |
| 純資産合計 | 62,724 | 56.5% | 67,186 | 58.3% | 4,462 |
| 株主資本 | 62,706 | 56.5% | 65,346 | 56.7% | 2,640 |
| 資本金 | 11,194 | 10.1% | 11,194 | 9.7% | 0 |
| 資本剰余金 | 19,476 | 17.5% | 19,476 | 16.9% | 0 |
| 利益剰余金 | 33,125 | 29.8% | 35,765 | 31.0% | 2,640 |
| 自己株式 | -1,089 | -1.0% | -1,090 | -0.9% | -1 |
| その他の包括利益累計額 | -1,204 | -1.1% | 473 | 0.4% | 1,677 |
| その他有価証券評価差額金 | 562 | 0.5% | 192 | 0.2% | -370 |
| 繰延ヘッジ損益 | -330 | -0.3% | -622 | -0.5% | -292 |
| 為替換算調整勘定 | -1,436 | 0.0% | 903 | 0.8% | 2,339 |
| 新株予約権 | 56 | 0.1% | 92 | 0.1% | 36 |
| 少数株主持分 | 1,165 | 1.0% | 1,274 | 1.1% | 109 |

1-(4) 2013/3 連結キャッシュ・フロー

(単位:百万円)

| | 2012年3月期 | 2013年3月期 | 前期比 増減額 |
|---------------------------|----------|----------|------------|
| 1. 営業活動によるキャッシュ・フロー | 17,907 | -3,259 | -21,166 |
| 税金等調整前当期純利益 | 6,225 | 5,393 | -832 |
| 減価償却費 | 1,219 | 1,301 | 82 |
| 減損損失 | - | 720 | 720 |
| のれん償却額 | 228 | 228 | 0 |
| 貸倒引当金の増減額(マイナスは減少) | -71 | -14 | 57 |
| 賞与引当金の増減額(マイナスは減少) | -101 | -124 | -23 |
| 退職給付引当金の増減額(マイナスは減少) | 230 | 502 | 272 |
| 役員退職慰労引当金の増減額(マイナスは減少) | -11 | 19 | 30 |
| 受取利息及び受取配当金 | -55 | -71 | -16 |
| 支払利息 | 188 | 77 | -111 |
| 為替差損益(マイナスは益) | 65 | -101 | -166 |
| 投資事業組合投資利益 | -6 | -6 | 0 |
| 固定資産売却損益(マイナスは益) | -0 | -0 | 0 |
| 投資有価証券売却損益(マイナスは益) | -54 | -1,044 | -990 |
| 投資有価証券評価損益(マイナスは益) | 9 | 82 | 73 |
| 関係会社出資金評価損 | - | 356 | 356 |
| 売上債権の増減額(マイナスは増加) | -1,028 | 1,070 | 2,098 |
| たな卸資産の増減額(マイナスは増加) | 6,690 | -7,166 | -13,856 |
| 仕入債務の増減額(マイナスは減少) | 5,717 | -926 | -6,643 |
| 未収消費税等の増減額(マイナスは増加) | -118 | -369 | -251 |
| その他の流動資産の増減額(マイナスは増加) | -577 | -1,037 | -460 |
| その他の流動負債の増減額(マイナスは減少) | 1,855 | 41 | -1,814 |
| その他 | 355 | 140 | -215 |
| 小計 | 20,762 | -927 | -21,689 |
| 利息及び配当金の受取額 | 61 | 68 | 7 |
| 利息の支払額 | -236 | -77 | 159 |
| 法人税等の支払額 | -2,680 | -2,322 | 358 |
| 2. 投資活動によるキャッシュ・フロー | -1,714 | -1,867 | -153 |
| 有価証券の取得による支出 | -464 | -123 | 341 |
| 有価証券の売却による収入 | 450 | 750 | 300 |
| 貸付けによる支出 | -1,215 | -5,701 | -4,486 |
| 貸付金の回収による収入 | 764 | 4,512 | 3,748 |
| 有形固定資産の取得による支出 | -582 | -699 | -117 |
| 有形固定資産の売却による収入 | 0 | 9 | 9 |
| 無形固定資産の取得による支出 | -174 | -281 | -107 |
| 投資有価証券の取得による支出 | -14 | -3 | 11 |
| 投資有価証券の売却による収入 | 57 | 33 | -24 |
| 関係会社株式の取得による支出 | -555 | -210 | 345 |
| 関係会社出資金の払込による支出 | - | -95 | -95 |
| その他 | 18 | -56 | -74 |
| 3. 財務活動によるキャッシュ・フロー | -4,007 | -2,808 | 1,199 |
| 短期借入金の純増減額(マイナスは減少) | 3,973 | -2,000 | -5,973 |
| 自己株式の取得による支出 | -0 | -0 | 0 |
| 配当金の支払額 | -620 | -708 | -88 |
| 少数株主への配当金の支払額 | -54 | -33 | 21 |
| その他 | -7,305 | -66 | 7,239 |
| 4. 現金及び現金同等物に係る換算差額 | 60 | 802 | 742 |
| 5. 現金及び現金同等物の増減額(マイナスは減少) | 12,245 | -7,133 | -19,378 |
| 6. 現金及び現金同等物の期首残高 | 11,910 | 24,222 | 12,312 |
| 7. 新規連結に伴う現金及び現金同等物の増加額 | 66 | - | -66 |
| 8. 現金及び現金同等物の期末残高 | 24,222 | 17,089 | -7,133 |

1-(5) 品目別売上高・売上総利益Q別推移(連結)

●2013/3 (単位:百万円、%)

| | 1Q | | | | 2Q | | | | 3Q | | | | 4Q | | | | 通期 | | |
|------------|--------|--------|-------|-------|--------|--------|-------|-------|--------|--------|-------|--------|--------|--------|--------|-------|---------|--------|-------|
| | 金額 | 構成比 | 前年比 | 直近比 | 金額 | 構成比 | 前年比 | 直近比 | 金額 | 構成比 | 前年比 | 直近比 | 金額 | 構成比 | 前年比 | 直近比 | 金額 | 構成比 | 前年比 |
| 売上高 | 50,375 | 100.0% | 6.7% | 10.2% | 50,639 | 100.0% | 1.2% | 0.5% | 48,058 | 100.0% | 4.6% | -5.1% | 47,380 | 100.0% | 3.7% | -1.4% | 196,452 | 100.0% | 4.0% |
| 集積回路 | 42,335 | 84.0% | 4.4% | 12.1% | 42,120 | 83.2% | -0.9% | -0.5% | 40,490 | 84.3% | 2.6% | -3.9% | 39,707 | 83.8% | 5.1% | -1.9% | 164,652 | 83.8% | 2.7% |
| 電子デバイス | 3,664 | 7.3% | 16.7% | 5.8% | 3,880 | 7.7% | 9.8% | 5.9% | 3,414 | 7.1% | 19.5% | -12.0% | 3,293 | 7.0% | -4.9% | -3.5% | 14,251 | 7.3% | 9.7% |
| その他 | 461 | 0.9% | -8.5% | 21.0% | 417 | 0.8% | -9.2% | -9.5% | 299 | 0.6% | -6.3% | -28.3% | 321 | 0.7% | -15.7% | 7.4% | 1,498 | 0.8% | -9.9% |
| ネットワーク関連商品 | 3,913 | 7.8% | 30.8% | -4.1% | 4,222 | 8.3% | 19.1% | 7.9% | 3,854 | 8.0% | 16.0% | -8.7% | 4,061 | 8.6% | -0.5% | 5.4% | 16,050 | 8.2% | 15.1% |

(単位:百万円、%)

| | 1Q | | 2Q | | 3Q | | 4Q | | 通期 | |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|
| | 金額 | GP% | 金額 | GP% | 金額 | GP% | 金額 | GP% | 金額 | GP% |
| 売上総利益 | 7,078 | 14.1% | 6,972 | 13.8% | 6,952 | 14.5% | 7,135 | 15.1% | 28,137 | 14.3% |
| 集積回路 | 5,262 | 12.4% | 5,017 | 11.9% | 5,050 | 12.5% | 5,004 | 12.6% | 20,333 | 12.3% |
| 電子デバイス | 252 | 6.9% | 256 | 6.6% | 261 | 7.6% | 398 | 12.1% | 1,167 | 8.2% |
| その他 | 113 | 24.5% | 123 | 29.5% | 69 | 23.1% | 106 | 33.0% | 411 | 27.4% |
| ネットワーク関連商品 | 1,450 | 37.1% | 1,576 | 37.3% | 1,572 | 40.8% | 1,626 | 40.0% | 6,224 | 38.8% |

●2012/3 (単位:百万円、%)

| | 1Q | | 2Q | | 3Q | | 4Q | | 通期 | |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 |
| 売上高 | 47,202 | 100.0% | 50,027 | 100.0% | 45,966 | 100.0% | 45,698 | 100.0% | 188,893 | 100.0% |
| 集積回路 | 40,566 | 85.9% | 42,488 | 84.9% | 39,466 | 85.9% | 37,775 | 82.7% | 160,295 | 84.9% |
| 電子デバイス | 3,141 | 6.7% | 3,533 | 7.1% | 2,857 | 6.2% | 3,462 | 7.6% | 12,993 | 6.9% |
| その他 | 504 | 1.1% | 459 | 0.9% | 319 | 0.7% | 381 | 0.8% | 1,663 | 0.9% |
| ネットワーク関連商品 | 2,991 | 6.3% | 3,546 | 7.1% | 3,322 | 7.2% | 4,082 | 8.9% | 13,941 | 7.4% |

(単位:百万円、%)

| | 1Q | | 2Q | | 3Q | | 4Q | | 通期 | |
|------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|
| | 金額 | GP% | 金額 | GP% | 金額 | GP% | 金額 | GP% | 金額 | GP% |
| 売上総利益 | 7,010 | 14.9% | 7,497 | 15.0% | 6,827 | 14.9% | 6,757 | 14.8% | 28,091 | 14.9% |
| 集積回路 | 5,372 | 13.2% | 5,563 | 13.1% | 4,998 | 12.7% | 4,734 | 12.5% | 20,667 | 12.9% |
| 電子デバイス | 283 | 9.0% | 357 | 10.1% | 327 | 11.4% | 316 | 9.1% | 1,283 | 9.9% |
| その他 | 109 | 21.6% | 113 | 24.6% | 96 | 30.1% | 96 | 25.2% | 414 | 24.9% |
| ネットワーク関連商品 | 1,245 | 41.6% | 1,464 | 41.3% | 1,405 | 42.3% | 1,612 | 39.5% | 5,726 | 41.1% |

1-(6) 品目別売上高詳細Q別推移(連結)

●2013/3 (単位:百万円、%)

| | 1Q | | | | 2Q | | | | 3Q | | | | 4Q | | | | 通期 | | |
|------------|--------|--------|--------|--------|--------|--------|--------|-------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|
| | 金額 | 構成比 | 前年比 | 直近比 | 金額 | 構成比 | 前年比 | 直近比 | 金額 | 構成比 | 前年比 | 直近比 | 金額 | 構成比 | 前年比 | 直近比 | 金額 | 構成比 | 前年比 |
| 集積回路 | 42,335 | 84.0% | 4.4% | 12.1% | 42,120 | 83.2% | -0.9% | -0.5% | 40,490 | 84.3% | 2.6% | -3.9% | 39,707 | 83.8% | 5.1% | -1.9% | 164,652 | 83.8% | 2.7% |
| PLD | 9,341 | 18.5% | -13.5% | 17.6% | 8,741 | 17.3% | -16.6% | -6.4% | 8,659 | 18.0% | -1.0% | -0.9% | 9,146 | 19.3% | 15.1% | 5.6% | 35,887 | 18.3% | -5.5% |
| ASIC | 1,605 | 3.2% | 12.9% | -21.0% | 1,841 | 3.6% | -5.8% | 14.7% | 1,415 | 2.9% | -28.6% | -23.1% | 1,571 | 3.3% | -22.6% | 11.0% | 6,432 | 3.3% | -13.0% |
| ASSP | 12,271 | 24.4% | 8.2% | 15.3% | 13,405 | 26.5% | 20.9% | 9.2% | 13,195 | 27.5% | 15.5% | -1.6% | 12,314 | 26.0% | 15.7% | -6.7% | 51,185 | 26.1% | 15.0% |
| アナログ | 10,915 | 21.7% | 9.3% | 8.3% | 10,214 | 20.2% | -6.9% | -6.4% | 9,606 | 20.0% | -1.9% | -6.0% | 9,642 | 20.4% | -4.3% | 0.4% | 40,377 | 20.6% | -1.1% |
| メモリー | 2,323 | 4.6% | 6.0% | 27.5% | 2,227 | 4.4% | -12.2% | -4.1% | 2,065 | 4.3% | -12.3% | -7.3% | 2,044 | 4.3% | 12.2% | -1.0% | 8,659 | 4.4% | -2.8% |
| その他標準IC | 5,878 | 11.7% | 22.0% | 11.7% | 5,692 | 11.2% | 4.4% | -3.2% | 5,548 | 11.5% | 7.4% | -2.5% | 4,992 | 10.5% | -5.1% | -10.0% | 22,110 | 11.3% | 6.8% |
| 電子デバイス | 3,664 | 7.3% | 16.7% | 5.8% | 3,880 | 7.7% | 9.8% | 5.9% | 3,414 | 7.1% | 19.5% | -12.0% | 3,293 | 7.0% | -4.9% | -3.5% | 14,251 | 7.3% | 9.7% |
| その他 | 461 | 0.9% | -8.5% | 21.0% | 417 | 0.8% | -9.2% | -9.5% | 299 | 0.6% | -6.3% | -28.3% | 321 | 0.7% | -15.7% | 7.4% | 1,498 | 0.8% | -9.9% |
| ネットワーク関連商品 | 3,913 | 7.8% | 30.8% | -4.1% | 4,222 | 8.3% | 19.1% | 7.9% | 3,854 | 8.0% | 16.0% | -8.7% | 4,061 | 8.6% | -0.5% | 5.4% | 16,050 | 8.2% | 15.1% |
| ハードウェア | 2,151 | 4.3% | 62.8% | 1.9% | 2,275 | 4.5% | 33.7% | 5.8% | 1,879 | 3.9% | 33.9% | -17.4% | 2,035 | 4.3% | -3.6% | 8.3% | 8,340 | 4.2% | 27.6% |
| ソフトウェア | 460 | 0.9% | 11.9% | -12.0% | 539 | 1.1% | 17.7% | 17.2% | 517 | 1.1% | -8.5% | -4.1% | 517 | 1.1% | -1.1% | 0.0% | 2,033 | 1.0% | 3.9% |
| サービス | 1,302 | 2.6% | 3.5% | -10.3% | 1,407 | 2.8% | 1.6% | 8.1% | 1,457 | 3.0% | 7.8% | 3.6% | 1,510 | 3.2% | 4.1% | 3.6% | 5,676 | 2.9% | 4.2% |
| 合計 | 50,375 | 100.0% | 6.7% | 10.2% | 50,639 | 100.0% | 1.2% | 0.5% | 48,058 | 100.0% | 4.6% | -5.1% | 47,380 | 100.0% | 3.7% | -1.4% | 196,452 | 100.0% | 4.0% |

●2012/3 (単位:百万円、%)

| | 1Q | | 2Q | | 3Q | | 4Q | | 通期 | |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 | 金額 | 構成比 |
| 集積回路 | 40,566 | 85.9% | 42,488 | 84.9% | 39,466 | 85.9% | 37,775 | 82.7% | 160,295 | 84.9% |
| PLD | 10,804 | 22.9% | 10,480 | 20.9% | 8,748 | 19.0% | 7,945 | 17.4% | 37,977 | 20.1% |
| ASIC | 1,422 | 3.0% | 1,955 | 3.9% | 1,981 | 4.3% | 2,031 | 4.4% | 7,389 | 3.9% |
| ASSP | 11,340 | 24.0% | 11,090 | 22.2% | 11,421 | 24.8% | 10,640 | 23.3% | 44,491 | 23.6% |
| アナログ | 9,987 | 21.2% | 10,973 | 21.9% | 9,792 | 21.3% | 10,080 | 22.1% | 40,832 | 21.6% |
| メモリー | 2,192 | 4.6% | 2,537 | 5.1% | 2,354 | 5.1% | 1,822 | 4.0% | 8,905 | 4.7% |
| その他標準IC | 4,818 | 10.2% | 5,454 | 10.9% | 5,168 | 11.2% | 5,260 | 11.5% | 20,700 | 11.0% |
| 電子デバイス | 3,141 | 6.7% | 3,533 | 7.1% | 2,857 | 6.2% | 3,462 | 7.6% | 12,993 | 6.9% |
| その他 | 504 | 1.1% | 459 | 0.9% | 319 | 0.7% | 381 | 0.8% | 1,663 | 0.9% |
| ネットワーク関連商品 | 2,991 | 6.3% | 3,546 | 7.1% | 3,322 | 7.2% | 4,082 | 8.9% | 13,941 | 7.4% |
| ハードウェア | 1,321 | 2.8% | 1,702 | 3.4% | 1,403 | 3.1% | 2,111 | 4.6% | 6,537 | 3.5% |
| ソフトウェア | 411 | 0.9% | 458 | 0.9% | 565 | 1.2% | 523 | 1.1% | 1,957 | 1.0% |
| サービス | 1,258 | 2.7% | 1,385 | 2.8% | 1,352 | 2.9% | 1,451 | 3.2% | 5,446 | 2.9% |
| 合計 | 47,202 | 100.0% | 50,027 | 100.0% | 45,966 | 100.0% | 45,698 | 100.0% | 188,893 | 100.0% |

※2013年3月期より、各カテゴリーの会社間取引取消の見直しをしております。2012年3月期につきましても遡及修正しております。

1-(7) 用途別Q別売上構成(連結)

●2013/3

(単位:百万円、%)

| 用途別 | 1Q | | | | | 2Q | | | | | 3Q | | | | | 4Q | | | | | 通期 | | | |
|-------------------|--------|--------|--------|--------|-------|--------|--------|--------|--------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|
| | 売上金額 | 構成比1 | 構成比2 | 前年比 | 直近比 | 売上金額 | 構成比1 | 構成比2 | 前年比 | 直近比 | 売上金額 | 構成比1 | 構成比2 | 前年比 | 直近比 | 売上金額 | 構成比1 | 構成比2 | 前年比 | 直近比 | 売上金額 | 構成比1 | 構成比2 | 前年比 |
| 集積回路及び電子デバイスその他事業 | 46,460 | 100.0% | 92.2% | 5.1% | 11.7% | 46,420 | 100.0% | 91.7% | -0.1% | -0.1% | 44,200 | 100.0% | 92.0% | 3.6% | -4.8% | 43,320 | 100.0% | 91.4% | 4.1% | -2.0% | 180,400 | 100.0% | 91.8% | 3.1% |
| 通信 | 14,250 | 30.7% | 28.3% | 4.5% | 6.3% | 15,770 | 34.0% | 31.1% | 16.3% | 10.7% | 15,510 | 35.1% | 32.3% | 12.7% | -1.6% | 14,510 | 33.5% | 30.6% | 8.2% | -6.4% | 60,040 | 33.3% | 30.6% | 10.4% |
| 通信端末 | 4,990 | 10.7% | 9.9% | 51.2% | 14.4% | 6,950 | 15.0% | 13.7% | 68.3% | 39.3% | 6,750 | 15.3% | 14.0% | 48.0% | -2.9% | 5,090 | 11.7% | 10.7% | 16.7% | -24.6% | 23,780 | 13.2% | 12.1% | 45.4% |
| 通信インフラ | 9,260 | 19.9% | 18.4% | -10.4% | 2.3% | 8,820 | 19.0% | 17.4% | -6.5% | -4.8% | 8,760 | 19.8% | 18.2% | -4.8% | -0.7% | 9,420 | 21.7% | 19.9% | 4.1% | 7.5% | 36,260 | 20.1% | 18.5% | -4.6% |
| OA・周辺機器 | 4,220 | 9.1% | 8.4% | 27.1% | 27.1% | 4,440 | 9.6% | 8.8% | 11.8% | 5.2% | 3,660 | 8.3% | 7.6% | 3.7% | -17.6% | 3,510 | 8.1% | 7.4% | 5.7% | -4.1% | 15,830 | 8.8% | 8.1% | 12.0% |
| コンピュータ | 5,460 | 11.8% | 10.8% | 21.9% | 24.4% | 5,130 | 11.1% | 10.1% | 6.2% | -6.0% | 4,370 | 9.9% | 9.1% | 2.8% | -14.8% | 4,270 | 9.9% | 9.0% | -2.7% | -2.3% | 19,230 | 10.7% | 9.8% | 7.1% |
| 民生機器 | 7,670 | 16.5% | 15.2% | -3.3% | 14.3% | 7,130 | 15.4% | 14.1% | -20.0% | -7.0% | 6,410 | 14.5% | 13.3% | -15.1% | -10.1% | 6,160 | 14.2% | 13.0% | -8.2% | -3.9% | 27,370 | 15.2% | 13.9% | -12.0% |
| 車載 | 4,540 | 9.8% | 9.0% | 37.6% | -8.5% | 4,340 | 9.3% | 8.6% | 3.3% | -4.4% | 4,120 | 9.3% | 8.6% | 1.0% | -5.1% | 4,390 | 10.1% | 9.3% | -11.5% | 6.6% | 17,390 | 9.6% | 8.9% | 5.1% |
| 産業機器 | 10,320 | 22.2% | 20.5% | -10.6% | 17.0% | 9,610 | 20.7% | 19.0% | -12.7% | -6.9% | 10,130 | 22.9% | 21.1% | 6.9% | 5.4% | 10,480 | 24.2% | 22.1% | 18.8% | 3.5% | 40,540 | 22.5% | 20.6% | -0.8% |
| ネットワーク事業 | 3,910 | - | 7.8% | 30.8% | -4.2% | 4,220 | - | 8.3% | 18.9% | 7.9% | 3,860 | - | 8.0% | 16.3% | -8.5% | 4,060 | - | 8.6% | -0.5% | 5.2% | 16,050 | - | 8.2% | 15.1% |
| 合計 | 50,370 | - | 100.0% | 6.7% | 10.2% | 50,640 | - | 100.0% | 1.2% | 0.5% | 48,060 | - | 100.0% | 4.5% | -5.1% | 47,380 | - | 100.0% | 3.7% | -1.4% | 196,450 | - | 100.0% | 4.0% |

●2012/3

(単位:百万円、%)

| 用途別 | 1Q | | | 2Q | | | 3Q | | | 4Q | | | 通期 | | |
|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|
| | 売上金額 | 構成比1 | 構成比2 | 売上金額 | 構成比1 | 構成比2 | 売上金額 | 構成比1 | 構成比2 | 売上金額 | 構成比1 | 構成比2 | 売上金額 | 構成比1 | 構成比2 |
| 集積回路及び電子デバイスその他事業 | 44,210 | 100.0% | 93.7% | 46,480 | 100.0% | 92.9% | 42,650 | 100.0% | 92.8% | 41,610 | 100.0% | 91.1% | 174,950 | 100.0% | 92.6% |
| 通信 | 13,630 | 30.8% | 28.9% | 13,560 | 29.2% | 27.1% | 13,760 | 32.3% | 29.9% | 13,410 | 32.2% | 29.3% | 54,360 | 31.1% | 28.8% |
| 通信端末 | 3,300 | 7.5% | 7.0% | 4,130 | 8.9% | 8.3% | 4,560 | 10.7% | 9.9% | 4,360 | 10.5% | 9.5% | 16,350 | 9.3% | 8.7% |
| 通信インフラ | 10,330 | 23.4% | 21.9% | 9,430 | 20.3% | 18.8% | 9,200 | 21.6% | 20.0% | 9,050 | 21.7% | 19.8% | 38,010 | 21.7% | 20.1% |
| OA・周辺機器 | 3,320 | 7.5% | 7.0% | 3,970 | 8.5% | 7.9% | 3,530 | 8.3% | 7.7% | 3,320 | 8.0% | 7.3% | 14,140 | 8.1% | 7.5% |
| コンピュータ | 4,480 | 10.1% | 9.5% | 4,830 | 10.4% | 9.7% | 4,250 | 10.0% | 9.2% | 4,390 | 10.6% | 9.6% | 17,950 | 10.3% | 9.5% |
| 民生機器 | 7,930 | 17.9% | 16.8% | 8,910 | 19.2% | 17.8% | 7,550 | 17.7% | 16.4% | 6,710 | 16.1% | 14.7% | 31,100 | 17.8% | 16.5% |
| 車載 | 3,300 | 7.5% | 7.0% | 4,200 | 9.0% | 8.4% | 4,080 | 9.6% | 8.9% | 4,960 | 11.9% | 10.9% | 16,540 | 9.5% | 8.8% |
| 産業機器 | 11,550 | 26.1% | 24.5% | 11,010 | 23.7% | 22.0% | 9,480 | 22.2% | 20.6% | 8,820 | 21.2% | 19.3% | 40,860 | 23.4% | 21.6% |
| ネットワーク事業 | 2,990 | - | 6.3% | 3,550 | - | 7.1% | 3,320 | - | 7.2% | 4,080 | - | 8.9% | 13,940 | - | 7.4% |
| 合計 | 47,200 | - | 100.0% | 50,030 | - | 100.0% | 45,970 | - | 100.0% | 45,690 | - | 100.0% | 188,890 | - | 100.0% |

PLDの用途別売上構成比

●2013/3

(単位:百万円、%)

| 用途別 | 1Q | | | | 2Q | | | | 3Q | | | | 4Q | | | | 通期 | | |
|---------|-------|--------|--------|--------|-------|--------|--------|--------|-------|--------|--------|-------|-------|--------|--------|--------|--------|--------|--------|
| | 売上金額 | 構成比 | 前年比 | 直近比 | 売上金額 | 構成比 | 前年比 | 直近比 | 売上金額 | 構成比 | 前年比 | 直近比 | 売上金額 | 構成比 | 前年比 | 直近比 | 売上金額 | 構成比 | 前年比 |
| 通信 | 3,470 | 36.5% | -3.3% | 14.9% | 3,150 | 36.7% | -15.8% | -9.2% | 3,040 | 35.1% | -7.6% | -3.5% | 3,780 | 41.3% | 25.2% | 24.3% | 13,440 | 37.4% | -1.5% |
| 通信端末 | 220 | 2.3% | 22.2% | 175.0% | 280 | 3.3% | 16.7% | 27.3% | 390 | 4.5% | 200.0% | 39.3% | 610 | 6.7% | 662.5% | 56.4% | 1,500 | 4.2% | 138.1% |
| 通信インフラ | 3,250 | 34.2% | -4.7% | 10.5% | 2,870 | 33.4% | -18.0% | -11.7% | 2,650 | 30.6% | -16.1% | -7.7% | 3,170 | 34.6% | 7.8% | 19.6% | 11,940 | 33.3% | -8.2% |
| OA・周辺機器 | 470 | 4.9% | -31.9% | 27.0% | 430 | 5.0% | -28.3% | -8.5% | 420 | 4.8% | -8.7% | -2.3% | 430 | 4.7% | 16.2% | 2.4% | 1,750 | 4.9% | -17.5% |
| コンピュータ | 510 | 5.4% | -3.8% | 15.9% | 630 | 7.3% | 16.7% | 23.5% | 580 | 6.7% | 3.6% | -7.9% | 620 | 6.8% | 40.9% | 6.9% | 2,340 | 6.5% | 13.0% |
| 民生機器 | 320 | 3.4% | 3.2% | 33.3% | 270 | 3.1% | -12.9% | -15.6% | 300 | 3.5% | 11.1% | 11.1% | 260 | 2.8% | 8.3% | -13.3% | 1,150 | 3.2% | 1.8% |
| 車載 | 220 | 2.3% | 100.0% | 10.0% | 120 | 1.4% | -25.0% | -45.5% | 120 | 1.4% | -25.0% | 0.0% | 130 | 1.4% | -35.0% | 8.3% | 590 | 1.6% | -6.3% |
| 産業機器 | 4,510 | 47.5% | -19.0% | 22.6% | 3,980 | 46.4% | -22.4% | -11.8% | 4,200 | 48.5% | 4.7% | 5.5% | 3,930 | 43.0% | 6.8% | -6.4% | 16,620 | 46.3% | -9.6% |
| PLD合計 | 9,500 | 100.0% | -12.0% | 19.5% | 8,580 | 100.0% | -18.1% | -9.7% | 8,660 | 100.0% | -1.0% | 0.9% | 9,150 | 100.0% | 15.1% | 5.7% | 35,890 | 100.0% | -5.5% |

注: 構成比はPLD合計に占める比率です。

●2012/3

(単位:百万円、%)

| 用途別 | 1Q | | 2Q | | 3Q | | 4Q | | 通期 | |
|---------|--------|--------|--------|--------|-------|--------|-------|--------|--------|--------|
| | 売上金額 | 構成比 | 売上金額 | 構成比 | 売上金額 | 構成比 | 売上金額 | 構成比 | 売上金額 | 構成比 |
| 通信 | 3,590 | 33.2% | 3,740 | 35.7% | 3,290 | 37.6% | 3,020 | 38.0% | 13,640 | 35.9% |
| 通信端末 | 180 | 1.7% | 240 | 2.3% | 130 | 1.5% | 80 | 1.0% | 630 | 1.7% |
| 通信インフラ | 3,410 | 31.6% | 3,500 | 33.4% | 3,160 | 36.1% | 2,940 | 37.0% | 13,010 | 34.3% |
| OA・周辺機器 | 690 | 6.4% | 600 | 5.7% | 460 | 5.3% | 370 | 4.7% | 2,120 | 5.6% |
| コンピュータ | 530 | 4.9% | 540 | 5.2% | 560 | 6.4% | 440 | 5.5% | 2,070 | 5.5% |
| 民生機器 | 310 | 2.9% | 310 | 3.0% | 270 | 3.1% | 240 | 3.0% | 1,130 | 3.0% |
| 車載 | 110 | 1.0% | 160 | 1.5% | 160 | 1.8% | 200 | 2.5% | 630 | 1.7% |
| 産業機器 | 5,570 | 51.6% | 5,130 | 49.0% | 4,010 | 45.8% | 3,680 | 46.3% | 18,390 | 48.4% |
| PLD合計 | 10,800 | 100.0% | 10,480 | 100.0% | 8,750 | 100.0% | 7,950 | 100.0% | 37,980 | 100.0% |

注: 構成比はPLD合計に占める比率です。

※2013年3月期より、各カテゴリーの会社間取引消去の見直しをしております。2012年3月期につきましても遡及修正しております。

2. 2014年3月期 予想について

2-(1) 連結予想 要約

(単位:百万円、%)

| | 2013年3月期 (実績) | | | 2014年3月期 (予想) | | | | | |
|-------|---------------|--------|--------|---------------|--------|-------|---------|--------|-------|
| | 構成比 | 増減率 | | 中間 | | 通期 | | | |
| | | | | 構成比 | 増減率 | 構成比 | 増減率 | 構成比 | 増減率 |
| 売上高 | 196,452 | 100.0% | 4.0% | 102,900 | 100.0% | 1.9% | 210,000 | 100.0% | 6.9% |
| 売上総利益 | 28,137 | 14.3% | 0.2% | 14,700 | 14.3% | 4.6% | 29,940 | 14.3% | 6.4% |
| 販管費 | 22,390 | 11.4% | 5.6% | 11,130 | 10.8% | 2.8% | 22,640 | 10.8% | 1.1% |
| 営業利益 | 5,747 | 2.9% | -16.6% | 3,570 | 3.5% | 10.9% | 7,300 | 3.5% | 27.0% |
| 経常利益 | 5,689 | 2.9% | -14.3% | 3,410 | 3.3% | 4.0% | 7,000 | 3.3% | 23.0% |
| 当期利益 | 3,348 | - | 0.3% | 2,140 | 2.1% | 1.1% | 4,310 | 2.1% | 28.7% |
| 総資産 | 115,315 | - | 3.9% | - | - | - | 121,200 | - | 5.1% |
| 純資産 | 67,186 | - | 7.1% | - | - | - | 70,790 | - | 5.4% |
| 減価償却費 | 1,139 | - | - | - | - | - | 1,140 | - | 0.1% |
| 設備投資 | 1,472 | - | - | - | - | - | 1,700 | - | 15.5% |
| EPS | 189円15銭 | - | - | 120円88銭 | - | - | 243円46銭 | - | - |
| DPS | 40円00銭 | - | - | 20円00銭 | - | - | 40円00銭 | - | - |

- (注) 1. 総資産・純資産は対前期末比であります。
 2. 一株あたり利益(EPS)は期中平均株数で算出しております。

2-(2) 2014年3月期 連結損益 詳細(予想)

(単位:百万円)

| | 2013年3月期(実績) | | | 2014年3月期(予想) | | |
|------------|--------------|--------|---------|--------------|--------|---------|
| | 金額 | 構成比 | 増減率 | 金額 | 構成比 | 増減率 |
| 売上高 | 196,452 | 100.0% | 4.0% | 210,000 | 100.0% | 6.9% |
| 集積回路 | 164,652 | 83.8% | 2.7% | 175,400 | 83.5% | 6.5% |
| 電子デバイス | 14,251 | 7.3% | 9.7% | 15,000 | 7.1% | 5.3% |
| その他 | 1,498 | 0.8% | -9.9% | 1,600 | 0.8% | 6.8% |
| ネットワーク関連商品 | 16,050 | 8.2% | 15.1% | 18,000 | 8.6% | 12.1% |
| 売上原価 | 168,314 | 85.7% | 4.7% | 180,060 | 85.7% | 7.0% |
| 売上総利益 | 28,137 | 14.3% | 0.2% | 29,940 | 14.3% | 6.4% |
| 販売費及び一般管理費 | 22,390 | 11.4% | 5.6% | 22,640 | 10.8% | 1.1% |
| 販売費 | 419 | 0.2% | -6.7% | 430 | 0.2% | 2.6% |
| 人件費 | 13,298 | 6.8% | 3.9% | 13,540 | 6.4% | 1.8% |
| 減価償却費 | 1,139 | 0.6% | 7.6% | 1,140 | 0.5% | 0.1% |
| 開発費 | 40 | 0.0% | 17.6% | 40 | 0.0% | 0.0% |
| その他 | 7,493 | 3.8% | 9.3% | 7,490 | 3.6% | 0.0% |
| 営業利益 | 5,747 | 2.9% | -16.6% | 7,300 | 3.5% | 27.0% |
| 営業外収益 | 251 | 0.1% | -10.4% | 290 | 0.1% | 15.5% |
| 受取利息 | 36 | 0.0% | 28.6% | 30 | 0.0% | -16.7% |
| 配当金 | 34 | 0.0% | 30.8% | 30 | 0.0% | -11.8% |
| 為替差益 | - | - | - | - | - | - |
| その他 | 180 | 0.1% | -20.0% | 230 | 0.1% | 27.8% |
| 営業外費用 | 309 | 0.2% | -41.6% | 590 | 0.3% | 90.9% |
| 支払利息 | 77 | 0.0% | -59.0% | 50 | 0.0% | -35.1% |
| 為替差損 | 9 | 0.0% | 0.0% | 250 | 0.1% | 2677.8% |
| 債権譲渡損 | 166 | 0.1% | 0.1% | 220 | 0.1% | 32.5% |
| その他 | 54 | 0.0% | -23.9% | 70 | 0.0% | 29.6% |
| 経常利益 | 5,689 | 2.9% | -14.3% | 7,000 | 3.3% | 23.0% |
| 特別利益 | 1,046 | 0.5% | 1837.0% | 0 | 0.0% | - |
| 特別損失 | 1,341 | 0.7% | 187.2% | 300 | 0.1% | -77.6% |
| 税引前当期利益 | 5,393 | 2.7% | -13.4% | 6,700 | 3.2% | 24.2% |
| 法人税等 | 2,015 | 1.0% | -28.9% | 2,345 | 1.1% | 16.4% |
| 少数株主損益 | 30 | 0.0% | -41.2% | 45 | 0.0% | 50.0% |
| 当期利益 | 3,348 | 1.7% | 0.3% | 4,310 | 2.1% | 28.7% |

2-(3) 2014年3月期 品目別売上高・売上総利益の予想(連結)

(1)売上高

(単位:百万円、%)

| | 2013年3月期(実績) | | | | | | 2014年3月期(予想) | | | | | |
|------------|--------------|--------|-------|---------|--------|-------|--------------|--------|--------|---------|--------|-------|
| | 中間 | | | 通期 | | | 中間 | | | 通期 | | |
| | 金額 | 構成比 | 増減率 | 金額 | 構成比 | 増減率 | 金額 | 構成比 | 増減率 | 金額 | 構成比 | 増減率 |
| | 101,014 | 100.0% | 3.9% | 196,452 | 100.0% | 4.0% | 102,900 | 100.0% | 1.9% | 210,000 | 100.0% | 6.9% |
| 集積回路 | 84,455 | 83.6% | 1.7% | 164,652 | 83.8% | 2.7% | 86,830 | 84.4% | 2.8% | 175,400 | 83.5% | 6.5% |
| 電子デバイス | 7,544 | 7.5% | 13.0% | 14,251 | 7.3% | 9.7% | 7,000 | 6.8% | -7.2% | 15,000 | 7.1% | 5.3% |
| その他 | 878 | 0.9% | -8.8% | 1,498 | 0.8% | -9.9% | 700 | 0.7% | -20.3% | 1,600 | 0.8% | 6.8% |
| ネットワーク関連商品 | 8,135 | 8.1% | 24.4% | 16,050 | 8.2% | 15.1% | 8,370 | 8.1% | 2.9% | 18,000 | 8.6% | 12.1% |

(2)売上総利益

(単位:百万円、%)

| | 2013年3月期(実績) | | | | 2014年3月期(予想) | | | |
|------------|--------------|--------|--------|--------|--------------|--------|--------|--------|
| | 中間 | | 通期 | | 中間 | | 通期 | |
| | 金額 | 売上総利益率 | 金額 | 売上総利益率 | 金額 | 売上総利益率 | 金額 | 売上総利益率 |
| | 14,050 | 13.9% | 28,137 | 14.3% | 14,700 | 14.3% | 29,940 | 14.3% |
| 集積回路 | 10,279 | 12.2% | 20,333 | 12.3% | 10,630 | 12.2% | 21,250 | 12.1% |
| 電子デバイス | 508 | 6.7% | 1,167 | 8.2% | 670 | 9.6% | 1,350 | 9.0% |
| その他 | 236 | 26.9% | 411 | 27.4% | 190 | 27.1% | 440 | 27.5% |
| ネットワーク関連商品 | 3,026 | 37.2% | 6,224 | 38.8% | 3,210 | 38.4% | 6,900 | 38.3% |